

November 14, 2022

The Honorable Charles Schumer Senate Majority Leader United States Senate S-221 U.S. Capitol Washington, D.C. 20515

The Honorable Mitch McConnell Senate Republican Leader United States Senate S-230 U.S. Capitol Washington, D.C. 20515 The Honorable Nancy Pelosi Speaker of the House U.S. House of Representatives H-232 U.S. Capitol Washington, D.C. 20515

The Honorable Kevin McCarthy House Republican Leader U.S. House of Representatives H-204 U.S. Capitol Washington, D.C. 20515

Dear Majority Leader Schumer, Republican Leader McConnell, Speaker Pelosi, and Republican Leader McCarthy:

The below undersigned independent business associations — a coalition of small business organizations and individual entrepreneurs — write to underscore the urgency for Congress to advance legislation aiming to address Big Tech's monopoly power. We urge you to make the American Innovation and Choice Online Act (S. 2992/H.R. 3816) a top priority in the lame duck.

Concentrated market power is the single biggest threat facing independent businesses, and the status quo in our digital markets is untenable. The bipartisan bills represent an unprecedented opportunity to start leveling the playing field for our small, independent businesses, and the window to do so is rapidly closing. We urge you to make congressional action to regulate Big Tech a priority for parity for small businesses.

We have long advocated for Congress to take action to address Big Tech's growing market power. We supported the House Judiciary Committee's extensive investigation into Big Tech's monopoly power and enthusiastically advocated for the comprehensive package that passed out of the House Judiciary Committee in June 2021.² We supported the companion legislation in the Senate – American Innovation and Choice Online Act (S. 2992, self-preferencing bill) – that passed out of the Senate Judiciary Committee earlier this year and in recent months urged House and Senate leadership to bring the bills to the floor for a vote.³

¹ See ILSR. 2022, "2022 Independent Business Survey: Top Challenges and Policy Priorities." March 30. https://ilsr.org/2022-survey-businesses/.

² See *Small Business Rising*. 2022, "Statement in American Innovation and Choice Act." January 20. https://www.smallbusinessrising.net/updates/independent-business-coalition-applauds-new-federal-antitrust-bills. and "Statement on House Judiciary Committee Big Tech Bills." June 18. https://www.smallbusinessrising.net/updates/independent-business-coalition-applauds-new-federal-antitrust-bills.

³ See Small Business Rising. 2022, "15+ Independent Business Groups Urge Congress to Pass Big Tech Bills." April 11. https://www.smallbusinessrising.net/updates/15-independent-business-groups-urge-congress-to-pass-big-tech-bills.

While Big Tech lobbyists flood lawmakers' offices with falsehoods and claim to have the support of the small business community, the truth is our members see little future for American small business if the tech giants continue to corner the digital markets and use their power to favor their own products and block those of smaller rivals. Together with Congress, you will be making the online marketplace more competitive by ensuring entrepreneurs and small start-ups can compete, and that small, independent companies selling online are free to choose the best and most affordable services without fear of retribution from the tech giants.

Small businesses are the backbone of America's economic dynamism and the vitality of our local communities. Now is the moment for policymakers to advance legislation that will safeguard the right for independent businesses to compete and serve the needs of their communities.

Sincerely,

Alliance for Pharmacy Compounding American Booksellers Association American Independent Business Alliance American Specialty Toy Retailing Association Austin Local Business Alliance Cambridge Local First Dane Buy Local Greater Raleigh Merchants Association Independent Office Products and Furniture Dealers Association Institute for Local Self-Reliance Local First Arizona Louisville Independent Business Alliance Love Live Local, Inc Lowcountry Local First Main Street Alliance National Bicycle Dealers Association National Sporting Goods Association North American Hardware and Paint Association People First Economy Running Industry Association Shop Local Raleigh Spokane Independent Metro Business Alliance StayLocal, An Initiative of Urban Conservancy World Pet Association Yorktown Small Business Association

CC:

The President The White House 1600 Pennsylvania Avenue, N.W. Washington, DC 20500

The Honorable Amy Klobuchar Chair, Subcommittee on Competition Policy, Antitrust, and Consumer Rights 425 Dirksen Senate Building Washington, DC 20510

The Honorable Chuck Grassley Ranking Member, U.S. Senate Committee on the Judiciary 224 Dirksen Senate Office Building Washington, DC 20510

The Honorable David Cicilline Chairman, Subcommittee on Antitrust, Commercial and Administrative Law 2233 Rayburn HOB Washington, DC 20515

The Honorable Ken Buck Ranking Member, Subcommittee on Antitrust, Commercial and Administrative Law 2455 Rayburn House Office Building Washington, DC 20515